



LAN eXtensions for Instrumentation

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TRADE NEWS: LXI-Equipped Products Achieve \$200 Million in Annual Sales in Two Years

Niwot, CO, September 13, 2007 -- The [LXI Consortium](#) announced that a survey of its member manufacturers shows that annual sales of LXI-equipped test and measurement equipment now exceeds \$200 million (US). This represents the fastest ramp-up in sales of any communications standard in the history of the test industry, according to LXI Consortium officials. This announcement is being made at the [AUTOTESTCON 2007](#) tradeshow, which is the same show at which the LXI Standard was introduced just two years ago.

“The LXI Consortium is justifiably proud of the success this new standard is enjoying,” said Bob Rennard, LXI Consortium president. “To achieve this in two years is in vivid contrast to other instrumentation protocols that have taken many years to achieve the same level.”

In addition, the Consortium announced that there are more than 419 LXI-equipped products, including switching subsystems, spectrum analyzers, multifunction mainframes, digital multimeters, signal generators, signal analyzers, power supplies, power analyzers, waveform generators, oscilloscopes, and digitizers from such notable manufacturers as [Agilent](#), [Xantrex/Elgar](#), [Keithley Instruments](#), [Pickering Interfaces](#), [Rohde & Schwarz](#), and [VXI Technology](#).

For a representative list of LXI-equipped products, visit www.lxistandard.org/applications/products/

Introduced in 2005, the LXI Standard has been rapidly adopted by 48 companies, representing a who's who of the test-and-measurement industry. They recognize LXI as the natural successor to GPIB, and that it was time for instruments to go beyond GPIB to make it easier for test system designers and integrators to create faster, more efficient systems. To date, over 419 products have been certified as being compliant with the LXI Specification.

About LXI and the LXI Consortium

LXI is the LAN-based successor to GPIB. The LXI standard goes beyond GPIB to provide additional capabilities that reduce the time it takes to set up, configure and debug test systems. LXI also helps integrators leverage the time and effort already invested in system software and architecture. The standard is managed by the LXI Consortium, a not-for-profit corporation comprised of leading test and measurement companies. The group's goals are to develop, support and promote the LXI standard. LXI's flexible packaging, high-speed I/O, and prolific use of LAN address a broad range of commercial, industrial, aerospace and military applications.

Additional information about LXI-compliant products as well as licensing, specifications and consortium membership is available at www.lxistandard.org.

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